



## FINANCIAL SUMMARY



	2011 NZ \$000	2010 NZ \$000	Change %
<b>Trading Results</b>			
Group operating revenue*	356,822	381,994	(6.6%)
Earnings before interest and tax*	21,619	40,117	(46.1%)
Net profit/(loss) after tax	(1,876)	25,502	(107.4%)
<b>Financial Position at Year End</b>			
Total equity	32,451	80,867	
Total assets	205,007	178,589	
Capital expenditure	17,144	13,379	
<b>Number of stores</b>			
Australia	132	119	
New Zealand	55	49	
United Kingdom	40	39	
United States	20	20	
Ireland	3	-	
Total	250	227	

\* Includes continuing and discontinuing operations but before non-recurring and reorganisation costs