



PUMPKIN PATCH LIMITED **INTERIM REPORT**

January 2009





THEMES FROM THE RESULT

- Bank debt down 60% from July 2008 to \$32.4m. Bank debt facilities in place until December 2010
- Inventory management strategies drive a \$15.0m reduction in stock holdings
- Strong sales and EBIT performances from Australia and New Zealand despite the challenging retail environment
- Continued sales and earnings growth from Wholesale and Direct
- Operating revenue \$211.1m, up 3.0%
- Net profit after tax \$9.5m (1H08: \$10.2m)
- EBIT excluding the United States up 9.5%
- Total store numbers are now 235 (Australia 110, New Zealand 54, United Kingdom 36, United States 35).
- Interim dividend of 3.00 cents per share

CHIEF EXECUTIVE OFFICER'S REPORT

On behalf of the Board of Directors I am pleased to present to our shareholders the Company's result for the six months ended 31 January 2009.

Overview of the first half result

Total group operating revenue increased 3.0% to \$211.1m. The strength of the Pumpkin Patch brand lessened the impact of the very difficult retail environments in all markets. The Wholesale and Direct business continues to expand off a stable platform and performed strongly in the period.

A major highlight of the period has been the way in which we significantly strengthened the balance sheet by reducing debt and inventory. This has given us a level of comfort that we are well placed to meet the challenges of an increasingly volatile global market.

Group NPAT was \$9.5m, close to the first half last year of \$10.2m. While the weaker trading conditions across all markets led to increased promotional activity we held market share. The United States continues to be extremely volatile causing a disappointing drag on earnings. Excluding the United States group EBIT was up 9.5% on last year.

AUSTRALIA RETAIL

	Unaudited 6 Months Ended			12 Months Ended
	31 January 2009	31 January 2008		31 July 2008
	\$000	\$000		\$000
Turnover AUD	80,986	82,310	(1.6%)	163,401
Turnover NZD	97,382	98,729	(1.4%)	198,452
EBIT NZD	19,479	20,599	(5.4%)	41,031
	20.0%	20.9%		20.7%

Stores

Pumpkin Patch	98	92		95
Outlet	11	11		11
Urban Angel	1	1		1
	110	104		107

The strength of the Pumpkin Patch brand and the overall product offering reduced the impact of the softer retail conditions with sales only marginally down on last year.

A slightly lower segment EBIT of \$19.5m (1H08: \$20.6m) reflected increased promotional activity in a drive to build market share.

During the period 3 new stores opened (1H08: 2) taking total stores to 110.

NEW ZEALAND RETAIL

	Unaudited 6 Months Ended		12 Months Ended	
	31 January 2009	31 January 2008	31 July 2008	
	\$000	\$000		\$000
Turnover	31,865	33,345	(4.4%)	65,633
EBIT NZD	6,086	6,903	(11.8%)	12,586
	19.1%	20.7%		19.2%
Stores				
Pumpkin Patch	33	32		32
Outlets	12	8		11
Urban Angel	9	10		9
	54	50		52

The general retail environment in New Zealand was challenging during the period. However sales were down only 4.4% on last year which was a very credible performance.

Total segment EBIT margins were impacted by sales mix changes resulting from the opening since January 2008 of 4 Outlet stores which trade at lower EBIT margins than full priced Pumpkin Patch stores. As a result EBIT for the period was down on last year at \$6.1m (1H08: \$6.9m).

Two new stores have opened year to date (1H08: nil), taking store numbers to 54.

WHOLESALE AND DIRECT

	Unaudited 6 Months Ended		12 Months Ended	
	31 January 2009	31 January 2008	31 July 2008	
	\$000	\$000		\$000
Turnover	27,785	23,357	19.0%	59,380
EBIT NZD	7,781	6,054	28.5%	15,541
	28.0%	25.9%		26.2%

Wholesale and Direct turnover was up 19.0% to \$27.8m.

EBIT for the period was \$7.8m up 28.5% on last year (1H08: \$6.1m). Although some margin pressure was seen from overseas customers facing difficult trading conditions in their home markets the more favourable exchange rates helped offset the impact of this. As a result EBIT as a percentage of sales increased 2.1% to 28.0%.

We continued to develop our mail order and internet businesses which saw significant sales growth especially in Australia and New Zealand.

UNITED KINGDOM RETAIL

	Unaudited 6 Months Ended		12 Months Ended
	31 January 2009	31 January 2008	31 July 2008
	\$000	\$000	\$000
Turnover GBP	12,131	12,849 (5.6%)	22,654
Turnover NZD	32,359	34,316 (5.7%)	59,369
EBIT NZD	(1,114) (3.4%)	149 0.43%	(2,621) (4.4%)
Stores			
Pumpkin Patch	33	31	33
Outlets	3	2	2
	36	33	35

United Kingdom retail sales conditions were very volatile throughout the period with most market leaders reporting significant deteriorations in trading results and in many cases undergoing major restructuring to survive the current downturn. Improved supply chain processes allowed for improved stock management and freer flow of stock into the market. Sales were down 5.6% which considering the state of the market place was a very solid result.

Overhead savings and supply chain efficiencies partially offset the deleveraging effect of the lower sales and the impact of the market wide increase in promotional activity. The EBIT loss for the period was \$1.1m (1H08: \$0.1m profit).

Of the 33 stores open longer than 12 months 20 stores generated positive EBIT contributions at store level.

During the period 1 new store was opened (1H08: 3) taking the total number of stores to 36.

UNITED STATES RETAIL

	Unaudited 6 Months Ended		12 Months Ended
	31 January 2009	31 January 2008	31 July 2008
	\$000	\$000	\$000
Turnover USD	12,927	11,419 13.2%	20,898
Turnover NZD	21,700	15,083 43.9%	27,310
EBIT NZD	(6,169)	(2,472)	(9,180)
Stores	35	28	34

United States retail sales were up 43.9% to NZD21.7m driven mostly by new store growth since 1H08. The retail environment was extremely difficult as consumers struggled to cope with the economic chaos in the United States. The level of retail industry rationalisation increased dramatically with numerous retail chains either closing stores or ceasing operations fully. Many well established household brands have succumbed to the pressures caused by these extreme conditions.

As a result EBIT was significantly impacted with a loss of \$6.2m (1H08: \$2.5m loss) being generated. Overhead reduction measures were put in place but these were insufficient to counter the impact of lower sales. In addition the lower exchange rate negatively impacted the translation of the loss into NZD. We are disappointed with the earnings result and are implementing strategies to minimise the impact of the difficult trading conditions.

During the period 1 new store opened (1H08: 10) taking total stores to 35.

CASH FLOWS AND BALANCE SHEET

We continue to maintain a very strong balance sheet with net assets of \$162.6m, up 68% from July 2008.

Bank debt has reduced significantly, by \$49.0m or 60% to \$32.4m. This has been achieved through reduced stock holdings, the restructuring of the foreign exchange portfolio in November 2008, and continued strong cash flows from operations.

The inventory reduction strategies have led to a lowering of stock levels since July. After adjusting for the impact of lower exchange rates on overseas inventory, underlying inventory levels have reduced by approximately \$15.0m since July 2008. Ongoing reductions in inventory are expected to be achieved over the next 18 months.

Capital expenditure cash flows totalled \$8.1m (1H08: \$19.7m).

FOREIGN CURRENCY

As reported in November 2008 we realigned our foreign exchange cover portfolio to recognise both the changing retail market conditions and the volatility in foreign exchange markets. Movements in the NZD around that time led to significant mark to market gains on foreign exchange cover.

Approximately \$36m of mark to market gains were realised resulting in an immediate reduction in bank debt. At exchange rates around the end of January 2009 there remained additional unrealised mark to market gains of around \$12m.

As outlined previously the realignment of cover will not materially impact earnings before interest and tax over the next 2 to 3 years. Under International Financial Reporting Standards (IFRS) the mark to market gains that have been realised are required to be held in reserves and taken to earnings in the period in which the original foreign currency contract was due to mature.

After adjusting for the release of the realised mark to market gains to earnings as above, the overall effective exchange rates are expected to be similar to the rates immediately before the realignment.

OUTLOOK FOR THE REMAINDER OF THE 2009 FINANCIAL YEAR

All markets remain extremely volatile. This volatility and long inventory lead times causes its own set of problems when forecasting for a global business. We have performed credibly in the first six months however there remains a great deal of uncertainty in all markets.

Australia

Trading conditions are expected to remain difficult for the remainder of the year. However we are well positioned to deal with these challenges and will continue to be the leading speciality childrenswear offer in Australia.

Two stores are expected to open before year end.

New Zealand

The retail environment is expected to remain difficult. However the strength of the Pumpkin Patch brand is expected to partially insulate us from the worst effects of any significant deterioration in retail activity.

Wholesale

While wholesale customers are experiencing tougher trading conditions in their home markets we continue to invest in our already strong relationships with those wholesale customers.

CHIEF EXECUTIVE OFFICER'S REPORT cont.

Research continues into other Asian and European markets however it is unlikely that any new markets will be entered this year.

The Direct operations will continue to grow across all markets in particular Australia and New Zealand.

United Kingdom

The very poor economic environment is expected to continue for the remainder of the financial year. Improvements made to the supply chain and the lower overhead base now in place will allow the operations to be better managed while the market remains so volatile. While market share may grow the seasonal nature of sales and earnings will increase losses in the short term.

United States

The current volatile nature of retail conditions in the United States creates high levels of unpredictability as to possible near term trading results.

Reductions in the cost of doing business in the market will continue however these savings will not be sufficient enough to offset the impact of lower sales. Due to the seasonality of trading in the market losses will increase in the second half. The operation is being closely monitored on a store by store basis and changes will be implemented where deemed necessary.

Bank debt

Based on current trading conditions and expected working capital movements over the remainder of the financial year total bank debt is expected to be between \$30.0m and \$40.0m at July 2009.

The bulk of the bank debt facilities are in place until December 2010.

Interest

Due to the significant reduction in bank debt and lower interest rates a drop in interest charges in 2H09 is expected. Interest costs are expected to be between \$5.5m and \$6.0m for the full year to July 2009 (2008: \$7.5m).

Summary

During the first six months of the 2009 financial year we faced unprecedented volatility in all of our markets. There appears to be no sign of this improving in the near term and we continue to adjust strategies to meet the daily challenges faced.

We embarked on a major debt reduction program which has significantly strengthened our balance sheet and positions us well for the challenging times ahead.

Pumpkin Patch remains the leading specialty childrenswear offer in Australasia and we will strengthen this position. Even though trading conditions will remain very challenging in the United Kingdom and earnings will be impacted, the brand continues to get stronger. The United States will continue to be a drag on earnings in the medium term.

I would like to thank the entire team at Pumpkin Patch for their tremendous effort over the past six months.



Maurice Prendergast
Chief Executive Officer

UNAUDITED CONSOLIDATED INCOME STATEMENT

FOR THE HALF YEAR ENDED 31 JANUARY 2009

	Half Year Ended 31 January 2009 Unaudited	Half Year Ended 31 January 2008 Unaudited
	\$000	\$000
Sales Revenue	211,091	204,830
Cost of Goods Sold	(89,700)	(84,271)
Gross Profit	121,391	120,559
Other operating income	133	212
Selling expenses	(95,138)	(88,075)
Finance expenses	(3,590)	(3,006)
Administrative and General expenses	(8,680)	(13,447)
Profit before income tax	14,116	16,243
Income tax expense	(4,614)	(6,022)
Net Profit Attributable to the Shareholders	9,502	10,221
Earnings per share for profit attributable to shareholders:		
Basic earnings per share (cents)	5.71	6.11
Diluted earnings per share (cents)	5.71	6.11

UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE HALF YEAR ENDED 31 JANUARY 2009

	Share Capital	Reserves	Retained Earnings	Total Equity
	\$000	\$000	\$000	\$000
Audited Balance as at 1 August 2007	56,703	(9,418)	48,259	95,544
Profit for the period	-	-	10,221	10,221
Shares issued (repurchased)	771	-	-	771
Movement in treasury stock	225	-	-	225
Movement in reserves	-	8,118	-	8,118
Dividends paid	-	-	(7,704)	(7,704)
Unaudited Balance as at 31 January 2008	57,699	(1,300)	50,776	107,175
Profit for the period	-	-	6,858	6,858
Shares issued (repurchased)	292	-	-	292
Movement in treasury stock	21	-	-	21
Movement in reserves	-	(11,120)	-	(11,120)
Dividends paid	-	-	(6,496)	(6,496)
Audited Balance as at 31 July 2008	58,012	(12,420)	51,138	96,730
Profit for the period	-	-	9,502	9,502
Shares issued (repurchased)	(1,123)	-	-	(1,123)
Movement in treasury stock	40	-	-	40
Movement in reserves	-	63,343	-	63,343
Dividends paid	-	-	(5,868)	(5,868)
Unaudited Balance as at 31 January 2009	56,929	50,923	54,772	162,624

UNAUDITED CONSOLIDATED BALANCE SHEET AS AT 31 JANUARY 2009

	As at 31 January 2009 Unaudited \$000	As at 31 January 2008 Unaudited \$000	As at 31 July 2008 Audited \$000
Equity			
Share capital	56,929	57,835	58,012
Share options reserve	4,608	3,261	3,823
Foreign currency portfolio restructure reserve	22,144	-	-
Foreign currency translation reserve	12,826	-	-
Cashflow hedge reserve	11,345	(4,698)	(16,243)
Retained earnings	54,772	50,777	51,138
Total Equity	162,624	107,175	96,730
Assets			
Current Assets			
Trade receivables	8,753	5,244	14,025
Advances to employee share scheme and employees	-	290	113
Other receivables and prepayments	7,928	8,875	5,865
Inventories	114,780	118,990	121,761
Income Tax Receivable	-	2,841	3,398
Derivative financial instruments	12,798	7,088	3,239
Total Current Assets	144,259	143,328	148,401
Non Current Assets			
Property, plant and equipment	98,149	81,391	89,410
Intangible assets	5,001	5,908	5,322
Investments	4	4	-
Other receivables and prepayments	-	-	117
Deferred taxation	-	3,937	8,430
Derivative financial instruments	6,930	5,830	1,267
Total Non Current Assets	110,084	97,070	104,546
Total Assets	254,343	240,398	252,947
Liabilities			
Current Liabilities			
Interest bearing liabilities	32,357	65,422	81,337
Trade payables	12,774	14,852	6,583
Income tax payable	6,421	-	-
Provisions	21,142	23,022	27,905
Derivative financial instruments	1,919	14,071	19,582
Total Current Liabilities	74,613	117,367	135,407
Non Current Liabilities			
Provisions	13,168	9,073	11,164
Deferred taxation	2,582	-	-
Derivative financial instruments	1,356	6,783	9,646
Total Non Current Liabilities	17,106	15,856	20,810
Total Liabilities	91,719	133,223	156,217
Net Assets	162,624	107,175	96,730

UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE HALF YEAR ENDED 31 JANUARY 2009

	Half Year Ended 31 January 2009 Unaudited	Half Year Ended 31 January 2008 Unaudited
	\$000	\$000
Operating Activities		
<u>Cash was provided from:</u>		
Receipts from customers	209,969	212,643
Net receipts from restructure of foreign exchange contracts	36,198	-
Interest received	166	75
	246,333	212,718
<u>Cash was applied to:</u>		
Payment to suppliers and employees	(170,415)	(201,417)
Income tax paid	(6,437)	(7,820)
Interest paid	(3,590)	(3,006)
Net sales tax paid	(1,908)	(1,935)
	(182,350)	(214,178)
Net Cash flow from operating activities	63,983	(1,460)
Investing activities		
<u>Cash was applied to:</u>		
Purchase of property, plant and equipment	(8,132)	(19,739)
Other investing cash flows	(51)	(194)
Net Cash flow from investing activities	(8,183)	(19,933)
Financing Activities		
<u>Cash was provided from:</u>		
Other financing cash flows	171	770
	171	770
<u>Cash was applied to:</u>		
Dividends paid	(5,868)	(7,704)
Re-purchase of share capital	(1,123)	-
	(6,991)	(7,704)
Net Cash flow from financing activities	(6,820)	(6,934)
Net Increase / (Decrease) In Cash Held	48,980	(28,327)
Add opening cash and cash equivalents brought forward	(81,337)	(37,095)
Ending cash and cash equivalents carried forward	(32,357)	(65,422)

UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS cont. FOR THE HALF YEAR ENDED 31 JANUARY 2009

	Half Year Ended 31 January 2009 Unaudited	Half Year Ended 31 January 2008 Unaudited
	\$000	\$000
Reconciliation with net profit after tax	9,502	10,221
Items not involving cash flows		
Depreciation expense	7,681	7,838
Fit-out contributions amortised	(1,815)	(1,406)
Amortisation expense	822	870
Revaluation of financial instruments	(1,729)	743
Amortisation of share options cost	785	816
Foreign Currency Translation Reserve	4,088	-
	9,832	8,861
Impact of changes in working capital items		
Decrease in trade receivables	5,425	5,221
Decrease (increase) in inventories	6,981	(33,029)
Decrease (increase) in prepayments and other assets	(1,950)	2,409
Decrease (increase) in deferred tax	(10,337)	1,068
Increase (decrease) in taxation payable	9,819	(3,608)
Increase in trade payables	6,191	466
Increase (decrease) in other payables and provisions	(3,114)	6,931
Foreign Exchange Restructure Reserve	31,634	-
	44,649	(20,542)
Net cash flows from operating activities	63,983	(1,460)

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 JANUARY 2009

1. General Information

Pumpkin Patch Limited (the "Company" or "Parent") together with its subsidiaries (the "Group") is a leading designer, marketer, retailer and wholesaler of children's clothing.

The Company is a limited liability company and domiciled in New Zealand.

2. Summary of significant accounting policies

This condensed consolidated interim financial information for the six months ending 31 January 2009 has been prepared in accordance with NZ IAS34, Interim Financial Reporting.

The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 July 2008, which have been prepared in accordance with International Financial Reporting Standards (IFRS).

a. Changes in accounting policies

Except as outlined below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31 July 2008, as described in those annual financial statements.

b. Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of the Group's operations are measured using the currency of the primary environment in which it operates ("the functional currency"). The financial statements are presented in New Zealand dollars, which is the Company's presentation currency.

Until 31 July 2008 the Group and its subsidiaries used New Zealand dollars as its functional and presentation currency. Following a review of the underlying transactions, events and conditions throughout the group undertaken in accordance with NZ IAS21 (Accounting for the effect of changes in foreign exchange rates) it was identified that the primary environment in which the subsidiaries operate best reflects the economic substance of the underlying events and circumstances relevant to those subsidiaries given the growth in recent years of those markets.

The Group changed the functional currency of its subsidiaries effective from 1 August 2008. As this is not a change in accounting policy, there is no restatement of the prior period balances and transactions.

Transactions and balances

Transactions denominated in a foreign currency are converted to New Zealand dollars at the exchange rates in effect at the date of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 JANUARY 2009 cont.

3. Segment Information

	6 months 31 January 2009 Unaudited	6 months 31 January 2008 Unaudited	12 months 31 July 2008 Audited
	\$000	\$000	\$000
Assets			
Australia Retail	70,786	67,581	77,369
New Zealand Retail	22,816	20,497	29,334
United Kingdom Retail	49,093	51,720	48,409
United States Retail	48,325	48,848	42,082
Wholesale and Direct	22,656	15,853	20,201
Unallocated and other	40,667	35,899	35,552
Consolidated	254,343	240,398	252,947
Revenue			
Australia Retail	97,382	98,729	198,452
New Zealand Retail	31,865	33,345	65,633
United Kingdom Retail	32,359	34,316	59,369
United States Retail	21,700	15,083	27,310
Wholesale and Direct	27,785	23,357	59,380
Unallocated and other	-	-	266
Consolidated	211,091	204,830	410,410
Result			
Australia Retail	19,479	20,599	41,031
New Zealand Retail	6,086	6,903	12,586
United Kingdom Retail	(1,114)	149	(2,621)
United States Retail	(6,169)	(2,472)	(9,180)
Wholesale and Direct	7,781	6,054	15,541
Interest	(3,424)	(2,931)	(7,529)
Unallocated and other	(8,523)	(12,059)	(21,967)
Consolidated	14,116	16,243	27,861

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 JANUARY 2009 cont.

4. Expenses by nature

	Half Year Ended 31 January 2009 Unaudited	Half Year Ended 31 January 2008 Unaudited
	\$000	\$000
Depreciation	7,681	7,838
Amortisation of intangible assets	822	870
Loss on disposal of property, plant and equipment	-	-
Employee benefit expenses	42,101	42,359
Rental and operating lease expenses	35,073	29,740
Bad debts written off	1	23

5. Interest bearing liabilities

Bank facility

The bank loans are provided under the terms of an ANZ National Bank Limited Revolving Advances Facility Agreement dated 5 June 2008. The bank facilities outlined in this agreement expire in December 2010.

The Company draws down on its bank facility as required via short-term loans which are required to be disclosed under current liabilities for external financial reporting purposes.

6. Property, plant and equipment

Acquisitions and disposals

During the six months ended 31 January 2009, the Group acquired assets with a total cost of \$8.1 million (31 January 2008: \$19.7 million).

No assets were disposed of during the six months ended 31 January 2009 (31 January 2008: \$nil).

7. Related Party Transactions

During the period the Company advanced and repaid loans to its subsidiaries by way of internal current accounts. In presenting the condensed financial statements of the Group, the effect of transactions and balances between fellow subsidiaries and those with the Parent have been eliminated. All transactions with related parties were in the normal course of business and provided on commercial terms.

In addition the Group undertook transactions with Directors and their related interests as detailed below:

- The Group paid rent of \$36,500 (2008: \$32,530) to The Dickens Street Partnership which is 66% owned by the Opito Family Trust, a shareholder in Pumpkin Patch Limited. The Opito Trust is associated with Sally Synott, a Director in Pumpkin Patch Limited.
- The Group has made purchases of shop fixtures and fittings from Espies Shopfitters during the year of \$1,390,449 (2008: \$3,587,624). Espies Shopfitters is 48.75% beneficially owned by Kezza Family Trust, a shareholder of Pumpkin Patch Limited. Kezza Family Trust is associated with Maurice Prendergast, a Director in Pumpkin Patch Limited.

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 JANUARY 2009 cont.

Related Party Transactions (continued)

The following Directors received directors' fees and dividends in relation to their personally held shares as detailed below:

	Half year ended 31 January 2009 Unaudited		Half year ended 31 January 2008 Unaudited	
	Directors' Fees	Dividends	Directors' Fees	Dividends
	\$000	\$000	\$000	\$000
Executive Directors	-	397	-	508
Non Executive Directors	123	410	123	504

8. Capital Expenditure Commitments

The Group has commitments for future capital expenditure not provided for in the condensed consolidated financial information as at 31 January 2009 of \$2.3 million (31 January 2008: \$10.9 million).

9. Operating Lease Commitments

Obligations payable after balance date on non-cancellable operating leases as follows:

	Half Year Ended 31 January 2009 Unaudited	Half Year Ended 31 January 2008 Unaudited
	\$000	\$000
Total non-cancellable operating leases for the Group	259,116	222,181

10. Contingencies

As at 31 January 2009 the parent entity and Group had no contingent liabilities or assets. (2008: \$nil)

DIRECTORY

Directors

Greg Muir – Chairman
Maurice Prendergast – Chief Executive Officer
Chrissy Conyngham – Group General Manager/Design Director
Jane Freeman
David Jackson
Sally Synnott

Senior Management

Chris Cardwell – GM Property
Neil Cowie – Chief Operating Officer
Bronny Jacobsen – GM Merchandise
Kate Tattersfield – GM Marketing
Zarina Thesing – GM Information Technology
Rhonda Venning – GM Merchandise Planning
Bruce Walkley – GM Direct Business
Matthew Washington – Chief Financial Officer

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LIFE & SOUL

